



May 2020



# W.I.B.A. Punch List

## Board Members

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### Reward For Those Who Have Maintained RRP Training & Practices

Lumberyards & building product suppliers are proactively changing and marketing to highlight how they do business to both protect their employees & customers. They are also doing this to protect the financial health of their businesses. Remodelers need to do the same.

Changing how you sell your work so people will still do business with you is key. The good news is that can be done, in many cases, without having to physically meet. Even if meeting in person is necessary, practicing social distancing, staying at least 6 feet away from each other, can be a practical way to make sales calls possible.

Doing just exterior work can help support a strategy of social distancing, provided workers are trained how to do so and how to follow through. But only offering and performing exterior work is not practical for many remodelers.

Social distancing is harder when you are doing work on the interior of a home. And, because the virus can survive on surfaces for many hours, controlling and maintaining a healthy environment during the work, and then leaving it clean is another goal. Your prospects will quickly figure this out, and it could get in the way of selling work. Those who have already bought from you are also worried about these concerns and may decide to either postpone, or worse, cancel their projects.

Many of the work practices of RRP Certified Renovator Training could easily be used &/or adapted to help keep interior projects moving forward and at the same time protect the health & safety of occupants & workers. The protocols for how the work is done have already been created. They have been documented and have proven to be fairly effective. Therefore, RRP lead-safe practices used as a way to mitigate the possible spread of coronavirus should be pretty easy to explain and to use as a means to build confidence with a concerned prospect or customer. Communicating your new way of working with the right plan, some marketing and the right sales approach, RRP Training might just be a powerful solution your business can quickly take advantage of during these trying times. Most of the training was about containment practices. Instruction is on how to control dust and debris from leaving a contained work area, not how to do the work in ways that would limit the creation of dust. These same containment practices can be used at a job site to separate the work & workers from the rest of the home and its occupants.

Following RRP practices, like installing and maintaining vertical containment, can differentiate your company from your competition, and if explained properly, help build confidence that having the work done will be safe.

Vertical containment can control air movement in the home, limit where workers will be, and create a barrier to keep unwanted people & pets away from the work & the workers. Vertical containment & work-area containment practices added together, can foster and maintain social distancing. You can also limit staffing within contained work areas to just one employee at a time to avoid community spread of the virus among your employees.

Certified Renovators were trained how to properly clean, and verify adequate cleaning, after performing RRP regulated work. Using a HEPA vac does not filter out viruses. Apparently, viruses and bacteria are just too small and thus pass through a HEPA Filter. Cleaning with disinfecting wet wipes could be a great way to clean a jobsite work area before allowing the owner & occupants to return to and use the space.

All surfaces should be thoroughly cleaned before the vertical containment is removed. Perhaps, using appropriate PPE supplies like gloves & face masks, workers could use both the RRP cleaning protocols as well as the defined RRP cleaning-verification process to make sure the work areas have been left clean based on a certain pre-established standard of cleaning.

As an extra precaution, you can also suggest owners stay out of the work area for several days after cleaning it. Opinions vary, and this virus is new, but one source claims the virus can only survive for three days on hard surfaces, while another suggests up to nine days under certain conditions.

The EPA RRP rule requires documentation of the work done as well as the work practices used to both perform the work and do final cleanup of the work areas. Protocol and paperwork for this already exist. These can be easily adapted for documenting how you will protect the living space you work in as well as the people who use and live in them.

Just as a Certified Renovator trains its non-certified workers on how to perform the RRP-specific work practices, you can train & document the training on how to maintain, clean up a job, and the way you contained the work. Requiring your lead carpenter to document the work and cleanup can help hold employees accountable to actually following through on your plan. Documenting shows customers you protected them and did what you promised you would do when you sold them the job. Documenting what your business did might also help limit or avoid legal liabilities related to future coronavirus infections. There are no guarantees against liability. Consumers can sue a business for anything they want. But, having a proactive plan of action & documenting that your business followed it, can help limit accusations of negligence.

This Coronavirus pandemic is new to all of us right now. We are all going through scary times. Education is one way to address the challenge and to address our anxieties about it. Using RRP-related protocols & work practices is just one creative way of using what already exists so we don't all try to reinvent the wheel.



# First Day of Summer June 20, 2020



## W.I.B.A. Board Highlights

62 WIBA Members

\*WIBA Membership Meeting

May 20th

6:30p.m.

Kensington

\*WIBA Family Day at

Lake Bracken

June.. 10a.m.-4p.m..

Main Pavilion

WIBA Board Meeting

Phone calls for now

June 3rd, July 1st, Aug. 5th

Next WIBA Newsletter-

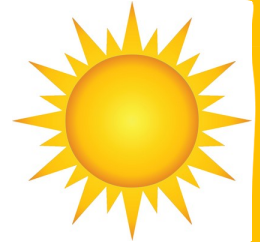
September

WIBA Membership Meeting

September 16th 6:30p.m.

Kensington Garden Room

If you want light  
to come into your life,  
stand where the sun  
is shining.



Guy Finley



projects  
blojecta

### **What's New in Moisture Barriers?**

*Enhanced Drainage Product Installs at Any Position-* TAMLYNWRAP is a Drainable Housewrap effectively eliminates excess moisture & also mitigates the damaging effects of mold & rot. This is achieved through the gap created by 1.5mm spacers bonded to a high performance housewrap. The patented gap design provides a true drainage between the sheathing and cladding materials.

*Matrix Wall System-* HENRY COMPANY announces WeatherSmart Rainscreen, a 3DMatrix that creates ventilation & drainage gap between barrier & exterior cladding on vertical walls. Using heavy polypropylene strands, the unique dimple design channels water down & out of the wall assembly. The built-in fabric backing protects the channel from debris, ensuring unobstructed air flow & faster drying.

*Rainscreen Becomes Newest Member of Resiliency Portfolio-* LP BUILDING SOLUTIONS WeatherLogic Water Screen is a synthetic polymer based screen that can be used with OSB & a water resistive barrier housewrap with an integrated panel to maximize the moisture protection of a home & potentially extend the life of the exterior surfaces by adding

*Efficient Draining Wrap Completes Weather Protection System-* TYPAR Drainable Wrap has a layer of multidirectional fibers that diverts water from exterior wall cavities & drains it away from the assembly preventing mold & rot.



## **Website Features**



### **July**

Courson & Associates

People's Co-It Center

Todd's Mudjacking Services

### **August**

Allied Termite & Pest Control

Roger L. Williams, General Contractor

Tri- States Water, Pools, & Spa Chemicals

### **September**

Pat Kennedy, Builder

Spoon River Landscaping

Sullivan Door Co.

## **WIBA Dues**

### **June**

Bill Johnson, retired

REMAX Preferred Properties- Zack Thiel

S&H Electric

### **July**

Courson & Associates

Mangieri Electric

People's Do-It Center

Shea's Home Improvement

Spoon River Landscaping

Sullivan Door Co.

### **August**

Allied- Maple City Termite & Pest Control

Home Comfort Insulation

Western Illinois Title Co.







The National Association of the Remodeling Industry and the National Association of Realtors have found that exterior remodeling projects bring a higher cost to value ratio than interior projects.

New entry doors, garage doors, and a new roof have maintained values better than interior projects.

However, new wood floors is the one interior project that is also an investment with solid returns on value.

Realtors are less likely to suggest exterior projects because data shows that home buyers are not as swayed by exterior projects.

This is an opportunity to network with local realtors to direct them to you as a contractor to keep the benefits of remodeling the exterior of homes to get the best value for their real estate clients.

INTERIOR PROJECTS (2019)					
Room	% of Value Recovered From Project	% of Value Recovered From Project (2017)	% of Value Recovered from Project (2015)	% of Realtors saying project contributed to sale closing	% of Realtors that suggest the project prior to sell
Master Suite/Owner's Suite	50%	52%	53%	<1%	3%
Kitchen Upgrade	52%	57%	67%	20%	40%
Kitchen Renovation	59%	62%	67%	10%	12%
Bathroom Renovation	57%	50%	58%	4%	33%
Bathroom Addition	50%	50%	52%	1%	5%
Basement Conversion	64%	63%	69%	2%	5%
Attic Conversion	56%	53%	61%	0%	2%
Insulation Upgrade	83%	76%	95%	0%	4%
Closet Renovation	40%	53%	57%	0%	4%
New Wood Flooring	106%	91%	91%	5%	16%
Hardwood Flooring Refinish	100%	100%	100%	5%	27%
HVAC Replacement	85%	67%	71%	7%	20%
Averages	67%	65%	70%	5%	14%

EXTERIOR PROJECTS (2019)					
Room	% of Value Recovered From Project	% of Value Recovered From Project (2017)	% of Value Recovered from Project (2015)	% of Realtors saying project contributed to sale closing	% of Realtors that suggest the project prior to sell
New Steel Front Door	75%	75%	75%	1%	4%
New Fiberglass Front Door	74%	67%	60%	0%	4%
New Garage Door	95%	87%	87%	2%	16%
New Fiber-Cement Siding	76%	83%	79%	0%	2%
New Vinyl Siding	63%	75%	83%	1%	4%
New Roofing	107%	109%	105%	33%	39%
New Vinyl Windows	71%	79%	80%	4%	12%
New Wood Windows	57%	57%	58%	1%	2%
Averages	77%	79%	78%	5%	10%

# WIBA Family Day at Lake Bracken



**June 6, 2020**

**10a.m.-4p.m.**

**Main Pavilion**



[This Photo](#) by

**Extra Bait &**

**\$10 per Adult**

**Kids Free**

**Grandkids**

**Free**

**Tackle**

**Available**

**Employees**

**Welcome**

**Single**

**Fishermen**

**Welcome**

**Too!**

**Illinois Fishing  
equipment and bait.  
aged 15 and under.**

**Licenses are required as well as your own fishing  
Fishing licenses are not required for those**

A fishing license may be purchased through Illinois Department of Natural Resources online or an approved license vendor. The cost of a fishing license depends on the type of license your purchase. If you are just getting a license of the day or are a senior or veteran, there is a discount available.

Boat Tours of Lake Bracken

Fishing

Sand Volleyball

Prizes

Snacks & Drinks

Games

Lunch

Selfie Spot

Fishing Clinic with Bob Porter

Playground

\*\*\*\*\*

Name \_\_\_\_\_ # Family Members Attending \_\_\_\_\_

WIBA Membership Name \_\_\_\_\_ Amount \$ \_\_\_\_\_

Reservations & check should be turned in by **MAY 20, 2020** to Kaylee or mail to

WIBA PO Box 565 Galesburg, IL 61402-0565



## **What's New?**

*Stationary Awnings*-Feeney has launched a line of stationary awnings designed of panels to protect in a wide variety of settings & climates. They are made of powder coated aluminum and strong polycarbonate for long lasting durability & defense from the weather.

*New Shades of Shingles*- Foundry, Boral Building Products, has added 2 new colors to their Grayne shingle siding product line. Mountain Ash that is a sandy white & Rustic Slate which is a bluish gray were selected based on research from a leading color foresight strategist, Renee Labbe.

*Exterior Doors to Let in More Natural Light Than Traditional Inserts*- Masonite fiberglass VistaGrande exterior doors are designed to provide 18% more natural light than traditional inserts. It's available in various glass & grid options & in fir or other smooth textures.

*Reinforced Siding Installs Quickly & Require Minimal Maintenance*- CERTANTEED CERTAp plank is a wide faced, durable, vinyl cladding that combines hardboard looks with lightweight 7" slim, yet rigid profile. Contractors can unload it by hand due to it's lighter weight and flexibility.

*Soffit Panels Maximize Ventilation & Keep Critters from Entering*- James Hardie introduces HardieSoffitt Vented Plus panels to maximize ventilation where limited soffit space is available due to building design or lot line restrictions. Uniquely shaped vents prevent bees & other critters getting inside. They are low maintenance & have fire resistant protection.

*Capped Composite Decking Lowers Cost With Fluted Profile*- Envision Decking Ridge Premium features a fluted profile in 12' or 16' lengths with the same EverGrain Core as its other composite decking collections. The cap and core are bonded together with Compress Technology with intense heat & pressure to squeeze the air & create a deep grain. Colors include black walnut, vintage oak, & gunstock.

*Surface Emphasis Contrast with White for Dramatic Effect*- NEOLITH Calacutta Luxe is a new surface that has the unique attributes of precious marble. It is for all interior & exterior applications. Striations of dark greys, inky blues, tobacco browns & subtle golds make a mesmerizing contrast against bright *white*.

*Range Designed to Help Kitchen Achieve Professional Results*- SIGNATURE KITCHEN SUITE unveils a 48" Dual Fuel Pro Range with all the power of the 36" Dual Fuel Pro Range in a smaller footprint. It is complemented by a 36" vent hood, stays under 39,000 BTU's complete with sous vide, induction, & 2 gas burners. This makes it ideal for home chefs to achieve professional results.

*Tankless Water Heater Extends Life of Each Unit 3 Fold*- A.O. Smith's X3 Scale Prevention Technology launches a new residential gas tankless product making it the 1st tankless product that maintains like new performance without requiring any scale related maintenance. This eliminates the need for costly isolation valves.

*Open Shelving Gives Customize Look Beyond Kitchen*- Kessebohmer offers open shelving system with heights from 21 $\frac{3}{4}$ "- 87 $\frac{1}{8}$ " & depths of 7 $\frac{7}{8}$ " to 12 $\frac{5}{8}$ ". All of the sizes can be mixed and matched to create a custom shelving unit & are a black powder coated finish.

*Doorknob With One Spoke Fulfills Minimalist Design Trend*- EMTEK deconstructs the doorknob with a spoke knob, a unique design with a single spoke. It is available in one size in satin brass, oil rubbed bronze, polished nickel, satin nickel, flat black, polished chrome & unlacquered brass.





## **What's New?**

*Lighting Collections Incorporate Accessible Yet Versatile Look*– Kichler Kadas Collection is inspired by 1920's Art Deco & 1970's soft glam. Gentle curved arms & crystal rods add a modern touch to 6 or 8 light chandeliers. The Alexia Collection showcases sparkling accents & mixed finishes the 5 light round or 5 light oval chandelier to a 3 light semi flush.

*Combi- Steam Oven Ensures Results Cooked to Perfection*– GAGENAU releases it's new combi-steam oven with a full surface grill hidden behind ceramic glass to ensure a sleek, minimalist aesthetic. The multicore temperature probe offers an accurate temperature reading & continually revises the estimated cooking time based on each of the 3 sensors. The new combi-steam oven is also equipped with Home Connect for mobile control.

Fire elements, planter, water features heat up outdoor living– TREX announces Trex Outdoors Fire & Water, a collection of fire features, water elements & decorative planers featuring aesthetics, durability, & low maintenance. It's composed of fire pots, fire tables, water spillways, water bowls & planters all made with heavy grade copper & stainless steel & manufactured in the USA by skilled artisans.

*New Finishes Provide Switches, Outlets in Most Popular Hues*– LEGRAND expands finishes for devices and wall plates in it's Adorne Collection, a line defined by square switches, dimmers & outlets. Legrand offers 16 new hues including;

- cast metals– black nickel, brushed black nickel, brushed satin brass, coffee, matt antique copper and satin black,
- real materials– black stainless, macassar, rustic grey slate, slate linen, spiraled stainless, & true linen, &
- painted plastics– bleu noir, carnival, golden sands,& hibiscus.

*Uniquely Shaped Vessel Sink Exudes Authenticity & Elegance*– TOTO celebrates the sculptural beauty & subtle grace of nature's elliptical shapes with its new Kiwami Asymmetrical Vessel Lavatory. Among the thinnest part of the frame, the Linearceram is half the thickness of a conventional a basin wall & has almost twice the tensile strength to fireclay & features Cefiontect glaze to prevent debris from sticking.

*Period Based Design Captures Glamour & Opulence of the 1920's*– DXV combines lavish style with fine craftsmanship as well as rich materials in its new Belshire collection. It features Art Deco, opulent, meticulously detailed, finely crafted, one of a kind pieces in mixed materials & mixed elements that can be personalized.

*Custom Aesthetic Highlights Transitional Confident Design*– DELTA FAUCET announces the Stryke Bathroom collection, a blend of contemporary and traditional design featuring 6 faucets, 3 shower & tub trims, 2 tub fillers, and coordinating accessories. It includes standard single handle, mid height & vessel riser bath faucet inspire customization.

*Easy to Install Panels Mimic Natural Woods & Marble Slab*– WILSONART introduces Wetwalls panels that are an alternative for expensive tile or marble. It's waterproof core, patented technology, and tongue & groove system allows for grout less installation. It's ideal for wet & dry room applications.

*Planetary Eclipse Inspires Handles With Inner, Outer Circles*– ROHL Elissa Bath Collection presents infinite handle design which features inner & outer circles. The faucets shine with unmatched quality & attention to detail.



**Business Name**  
**Builders Association**

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Galesburg, Illinois 61401  
Phone: 309-343-2116  
Fax: 309-343-1114  
Email: wiba@grics.net

«First Name» «Last Name»

«Company»

«Newsletter Mailing Address»

«City», «State» «Zip»

**“Support Your Local  
Communities, Where  
Professionals do  
Professional Work”**



**W.I.B.A. Membership Meeting**

**September 16, 2019**

**6:30 p.m.**

**Tentatively**



**Kensington –Galesburg, Il.**

Our Website, <http://WWW.wibaweb.org>, feature:

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[www.wibaweb.org](http://www.wibaweb.org)



**This Month**



**Cardie's Landscaping**

**First Midwest Bank**

**Lowes Home  
Improvement**

**Next Month**

**LS Ready Mix**

**Munson Pool & Spa**

**Webber Rental &  
Supply**

